



# Safripol Sustainability Conference 2024

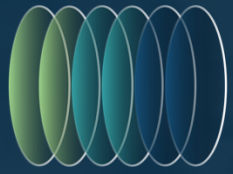
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Sustainable Plastics. NOW!

Maarten Stolk

Ioniqa Technologies b.v. / Denua





Denua

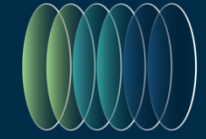
# Safripol Sustainability Conference 2024

## Sustainable Plastics. NOW!

Maarten Stolk

**KOCH**  
TECHNOLOGY SOLUTIONS

ioniqa



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# Potential of a Circular Economy

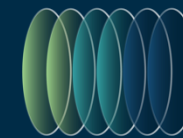
## And the role of plastic recycling

### Circular Economy

1. Preserve and Enhance Natural Capital
2. Optimize resource use by maximized circulation of products, components and materials
3. Eliminate unintended negative consequences of production

### Current situation

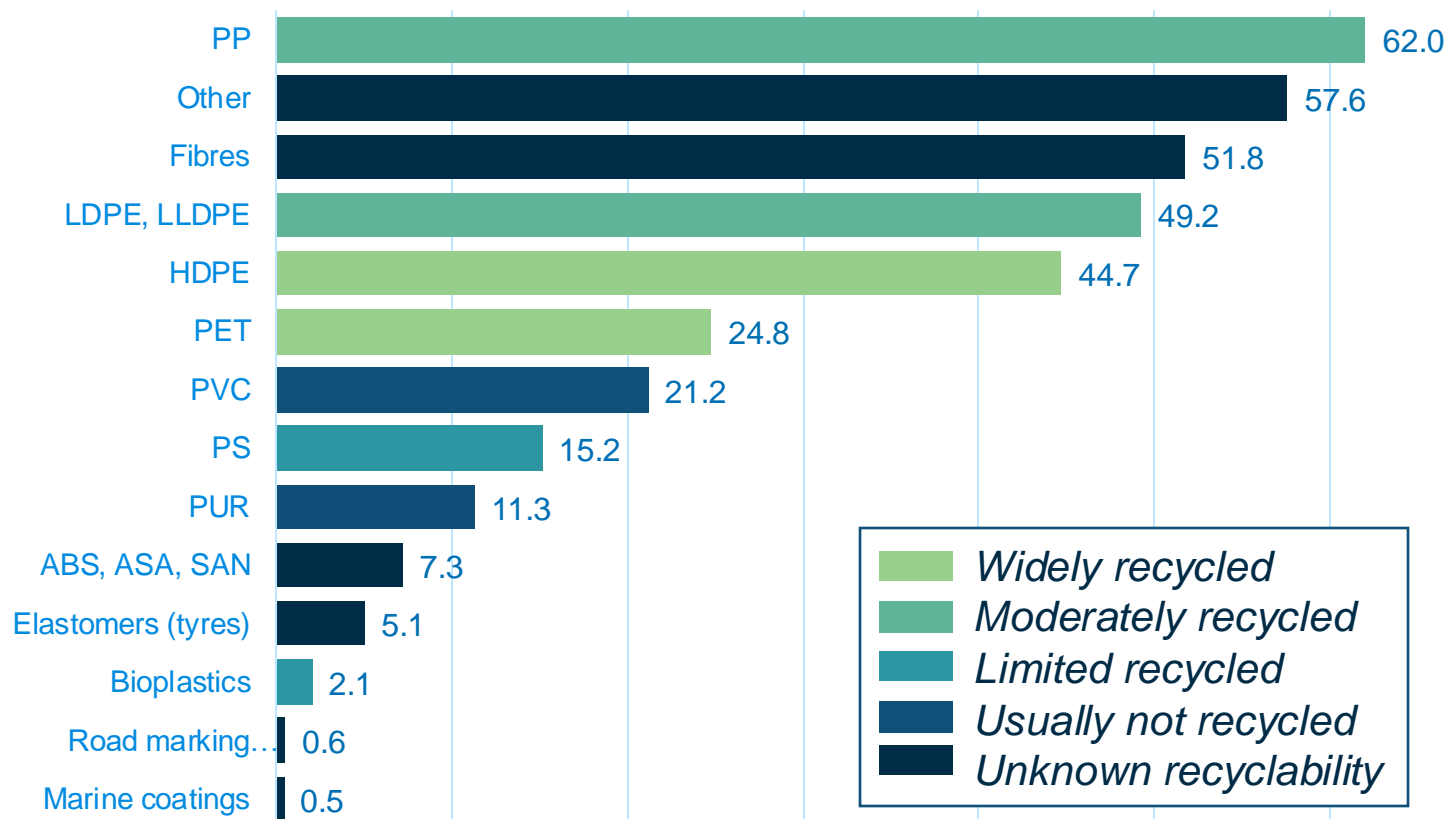
1. Every year, some \$2.6 trillion worth of material in fast-moving consumer goods – 80 percent of the material value – is thrown away and never recovered.<sup>1</sup>
2. The OECD states that in 2019 we generated over 350 MM MT of plastic waste globally.<sup>2</sup>



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# What do we throw away

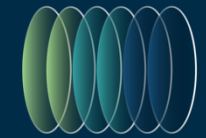
Globally ~10% recycled



Plastic Waste Generated per Polymer 2019 (in Million MT)<sup>3</sup>

Est Price <sup>4</sup> USD/kg	Value waste (resin based) Bln USD	Green premium 15 <sup>5</sup> – 45% <sup>6</sup>
1.40	86.8	13.0 – 39.1
-	-	-
1.52*	78.7	11.8 – 35.4
1.40	68.9	10.3 – 31.0
1.40	62.8	9.4 – 28.2
1.52	37.7	5.7 – 17.0
1.23	26.2	3.9 – 11.8
2.22	33.6	5.0 – 15.1
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-

\* = assumption made that fibers are PET

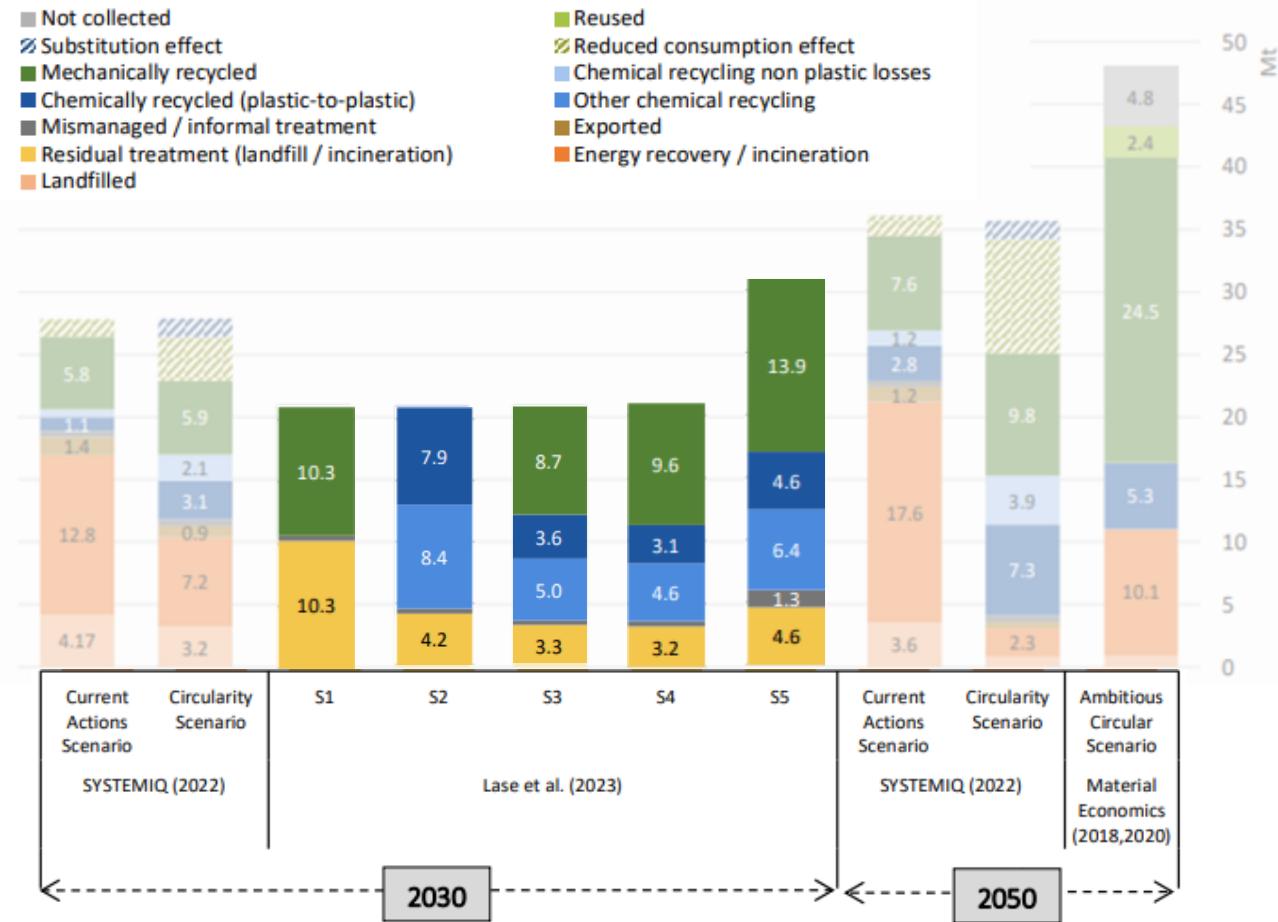


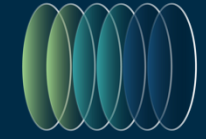
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# Potential of Plastic Recycling

## And the role of enhanced recycling<sup>7</sup>

1. Recycle more
2. Less incineration / landfilling
3. Enable upcycling, that can be easier recycled
4. Contribute to reducing CO<sub>2</sub> emissions<sup>8</sup>





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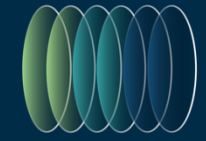
# Increasing recycling: long way to go

‘Globally 20-30% recycled content for packaging in 2030, not realistic’



2030 Target	~27 Mln MT/A additional capacity		~8 Mln MT/A additional capacity	~14 Mln MT/A additional capacity
<b>Needs:</b> Increase recycle content to ~4% to 13%	<ul style="list-style-type: none"> <li>Triple 2020 capacity to meet demand</li> <li>Promote separated collection</li> <li>Material focussed MRF (eg PRF)</li> </ul>	<ul style="list-style-type: none"> <li>Develop sorting beyond bottles</li> </ul>	<ul style="list-style-type: none"> <li>Double 2020 capacity to meet ~42% of the required global recycling capacity</li> <li>Promote and improve closed loop recycling when possible</li> </ul>	<ul style="list-style-type: none"> <li>Most enhanced recycling capacity to be build by 2030</li> </ul>

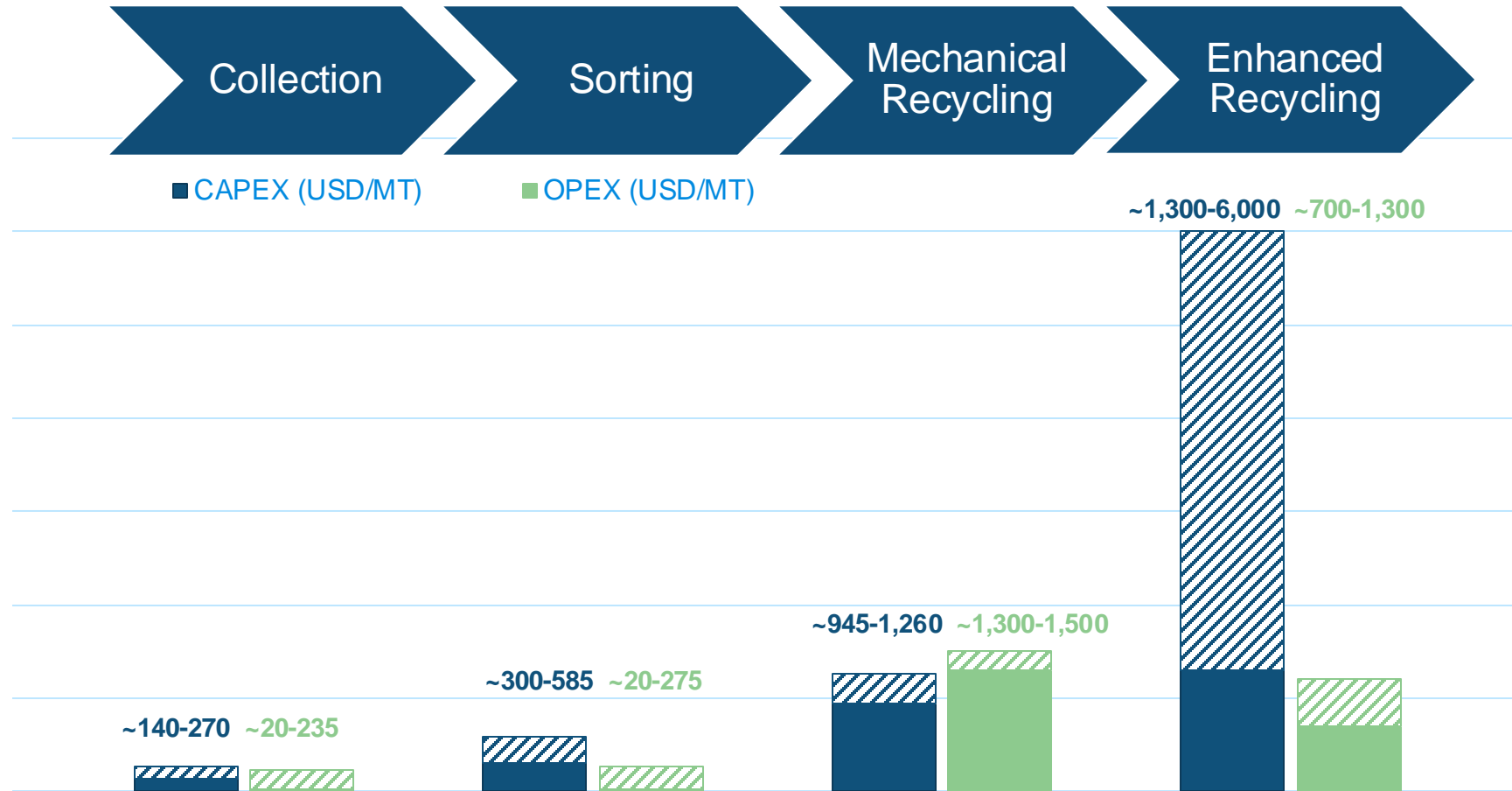
McKinsey study<sup>9</sup>, focussed on Packaging



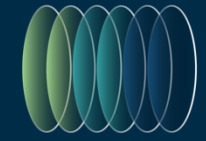
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# Investments needed

Nothing comes for free



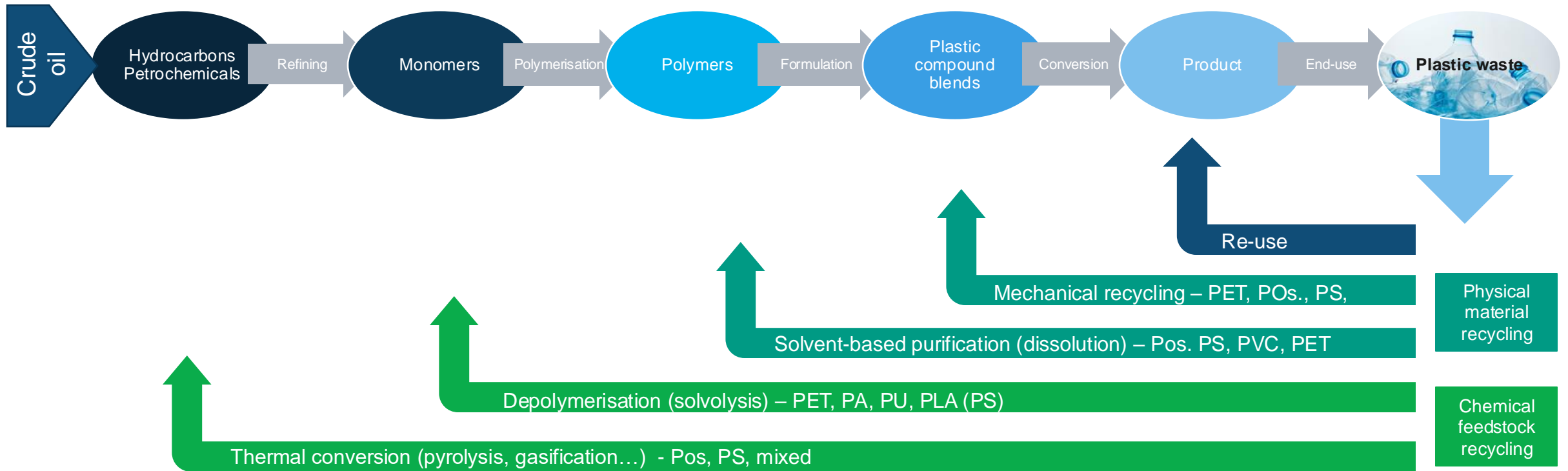
McKinsey study<sup>9</sup>,  
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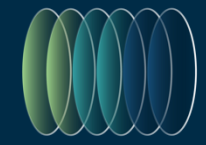
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# Plastic recycling

## Not that simple



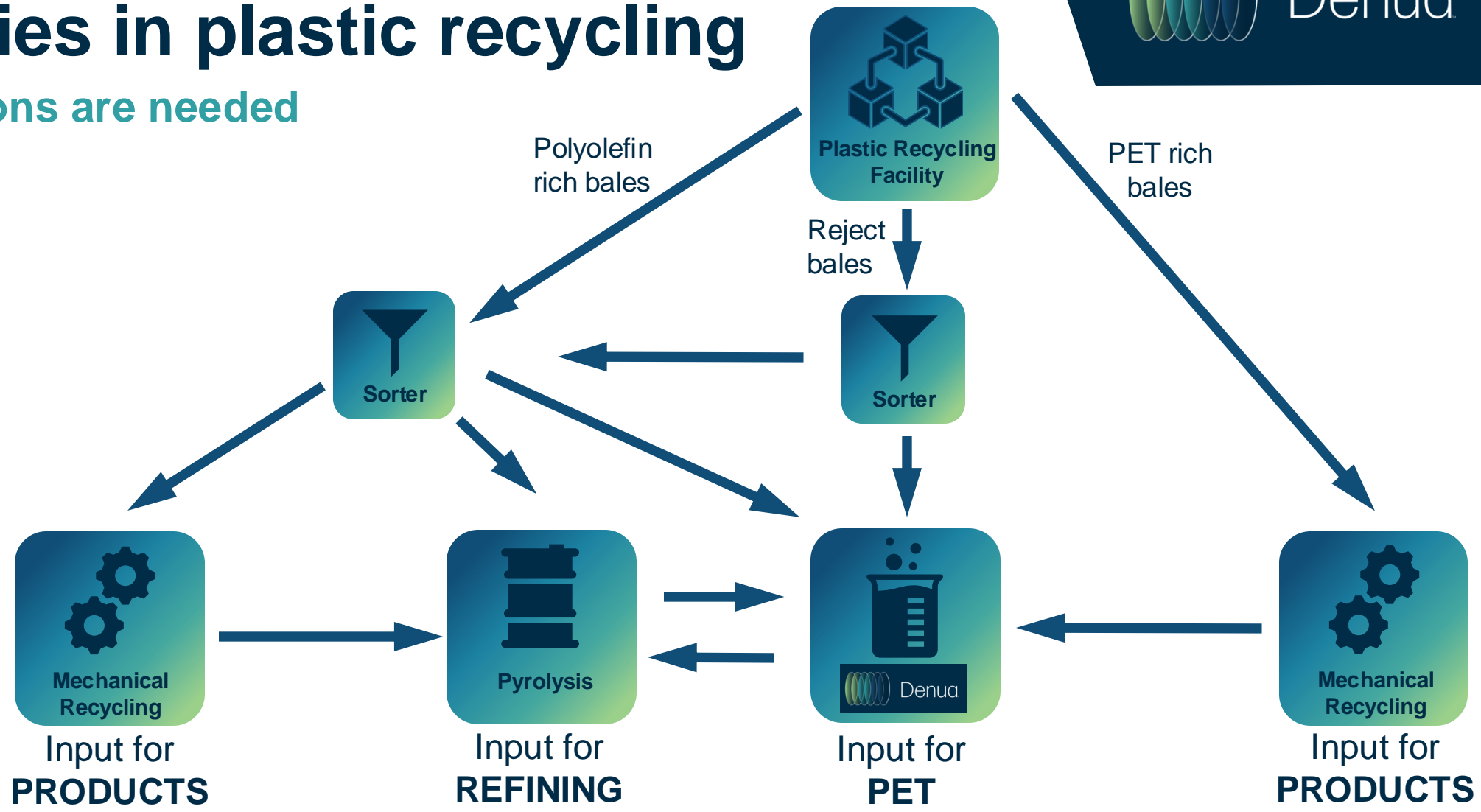


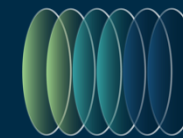


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# Synergies in plastic recycling

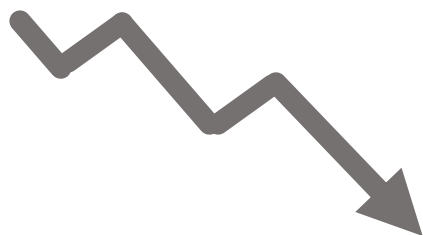
Collaborations are needed





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# Limitation Mechanical Recycling

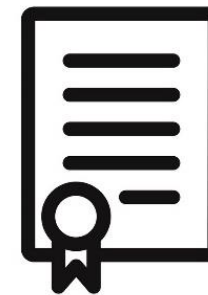
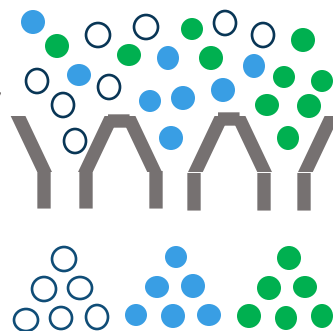


Down-cycling of PET material

Max. 6 times

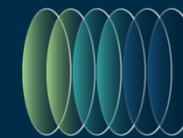
Like for Like

No Multilayer  
No Non-Food Material  
No Mixed Colours



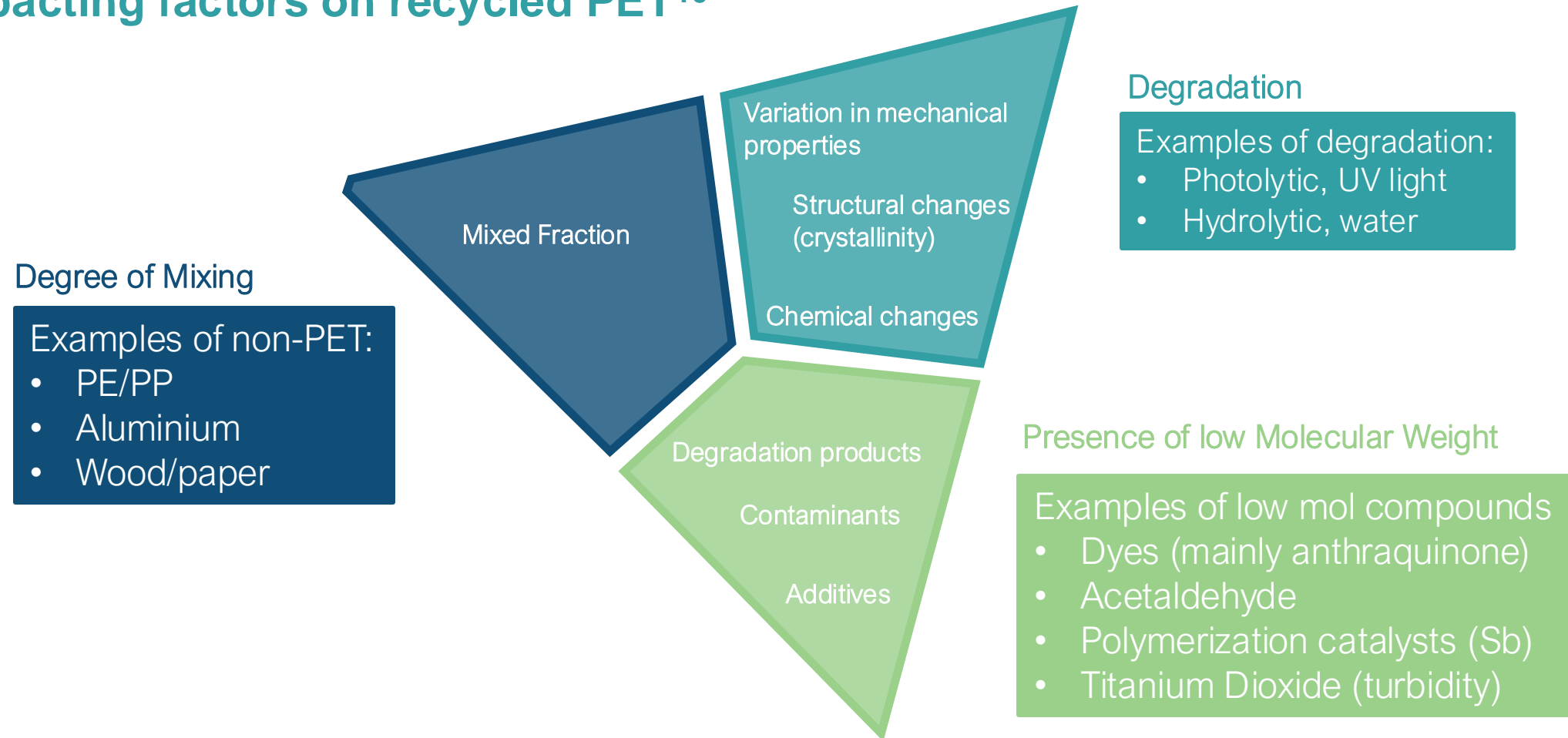
Bottle to Bottle  
Traceability of high-quality materials  
Only flakes

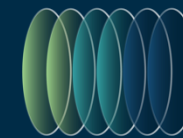
Limited Volumes



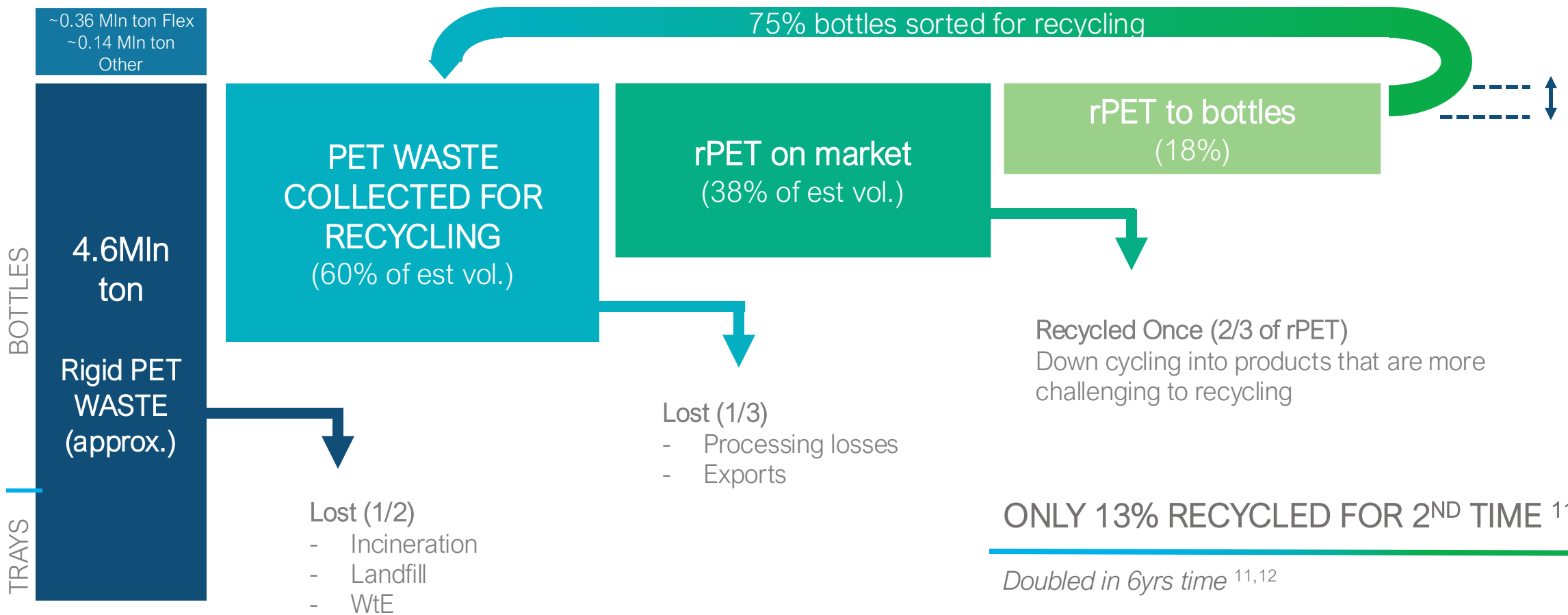
# Contaminations in PET waste streams

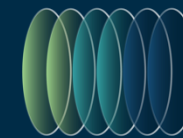
## Impacting factors on recycled PET<sup>10</sup>





# Europe and PET recycling





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# European Market

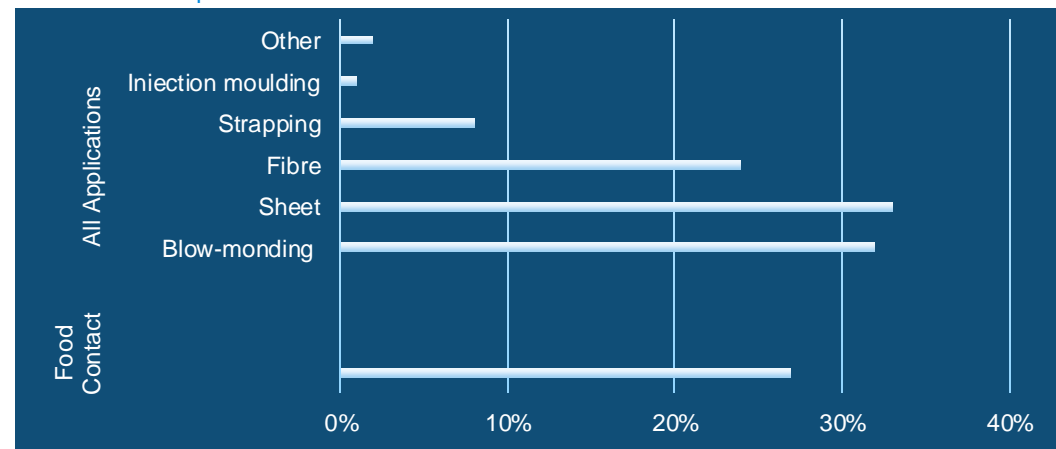
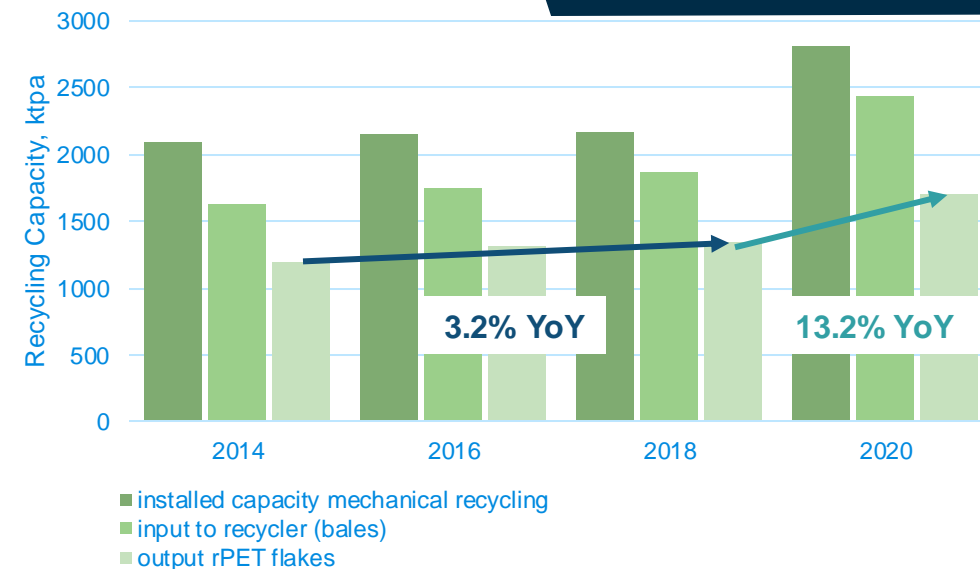
## Utilise more waste streams <sup>11</sup>

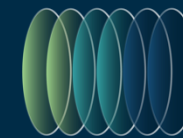
### Europe is making progress

- Increasing installed capacity mechanical recycling
- Increased collected volume

### Is it enough?

- To meet 2025 targets an additional 1 Mln MT rPET is needed
- To make EU target of 90% of PET bottles recycled by 2030, installed capacity need to increase with 1/3.
- When ALL BOTTLES are collected and recycled, 25% rPET target can be reached ONLY when demand in other markets will significantly decrease.

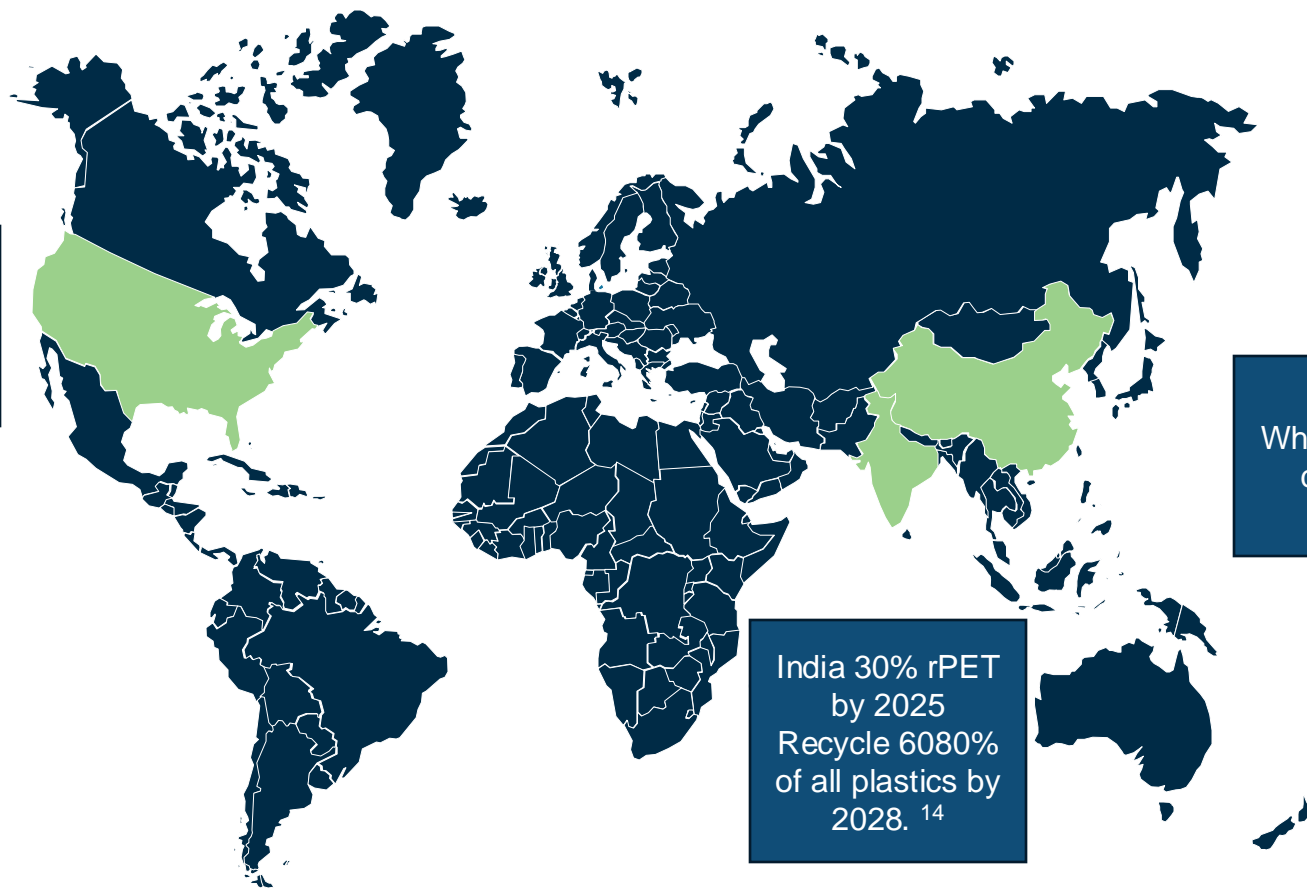




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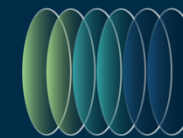
# Global legislation

## Key Developments



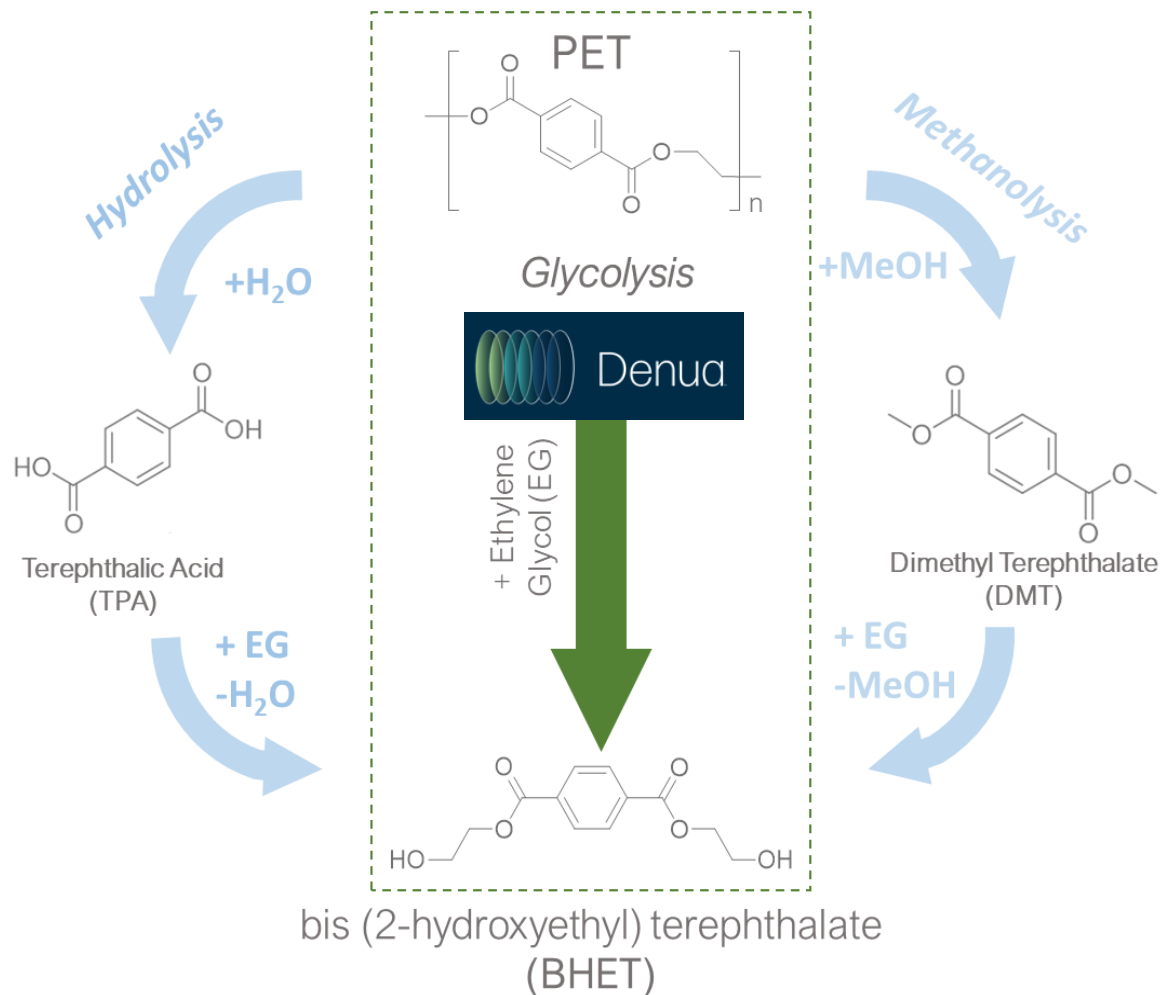
**Impact legislation India:**

- As of 2025 30% rPET content in bottles<sup>14</sup>
- India consumes 2 Mln MT of PET resin, 60% beverage<sup>16</sup>
- Creates a demand of 0.4 Mln MT of recycled PET
- This is approx 2% of Global PET resin consumption
- Current total PET recycling capacity of 1.8 Mln MT PET (all applications) <sup>17</sup>



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# PET depolymerisation via Glycolysis

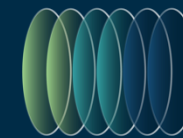


## Advantages Glycolysis:

- Simple process with mildest process settings.  
- Low SHE risk, lower OPEX, lower CAPEX
- Doesn't break ester bond (vs methanolysis and hydrolysis) and therefore less energy intense.
- Less CO<sub>2</sub> emissions, lower OPEX.
- Low CAPEX investment.
- Reduced water effluent and energy consumption in the PET plant

## Challenges Glycolysis:

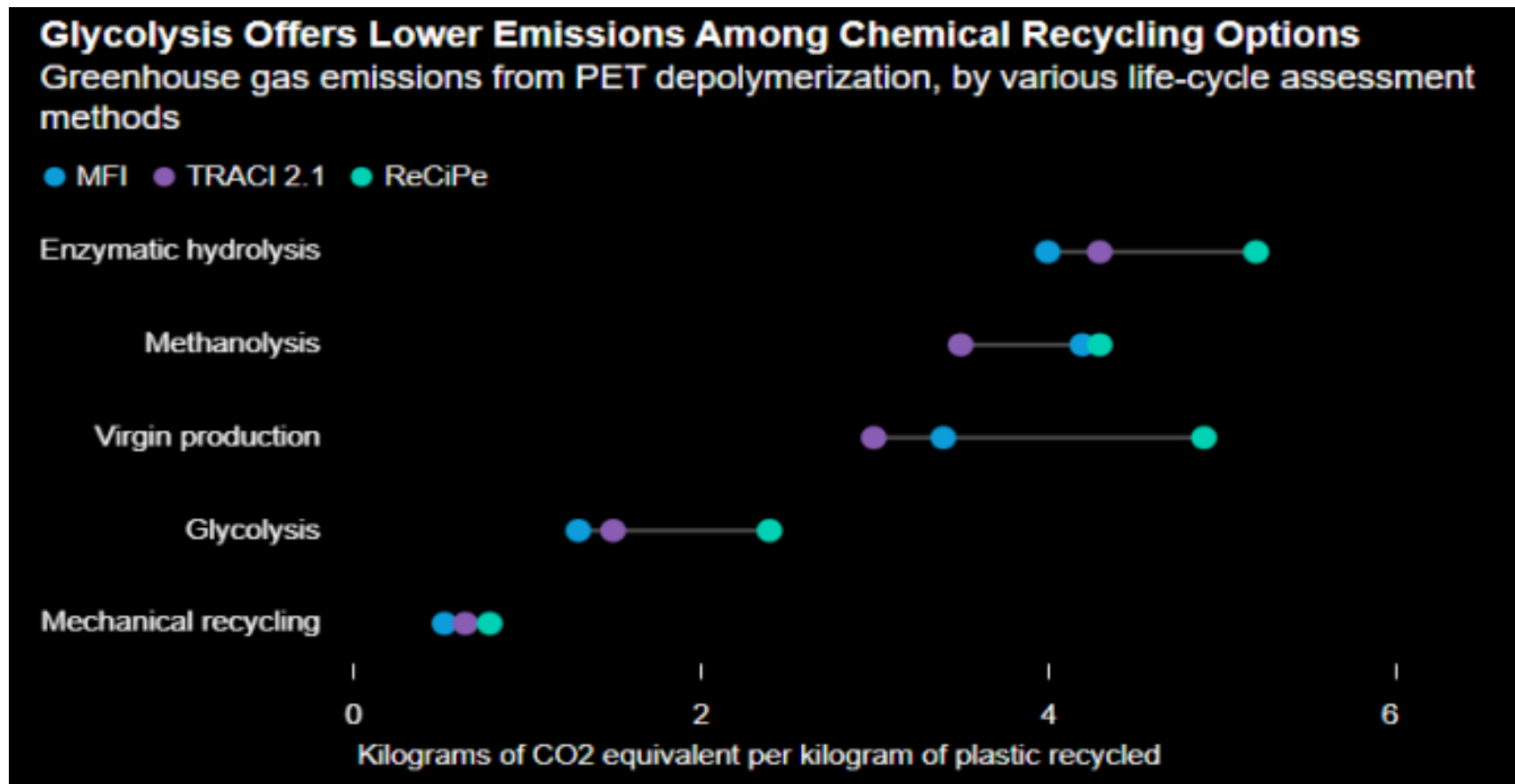
- BHET is 'new' monomer; requires additional work on legislation.  
- REACH approved in Europe  
- Progressing EFSA approval



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# Glycolysis: The sustainable solution!

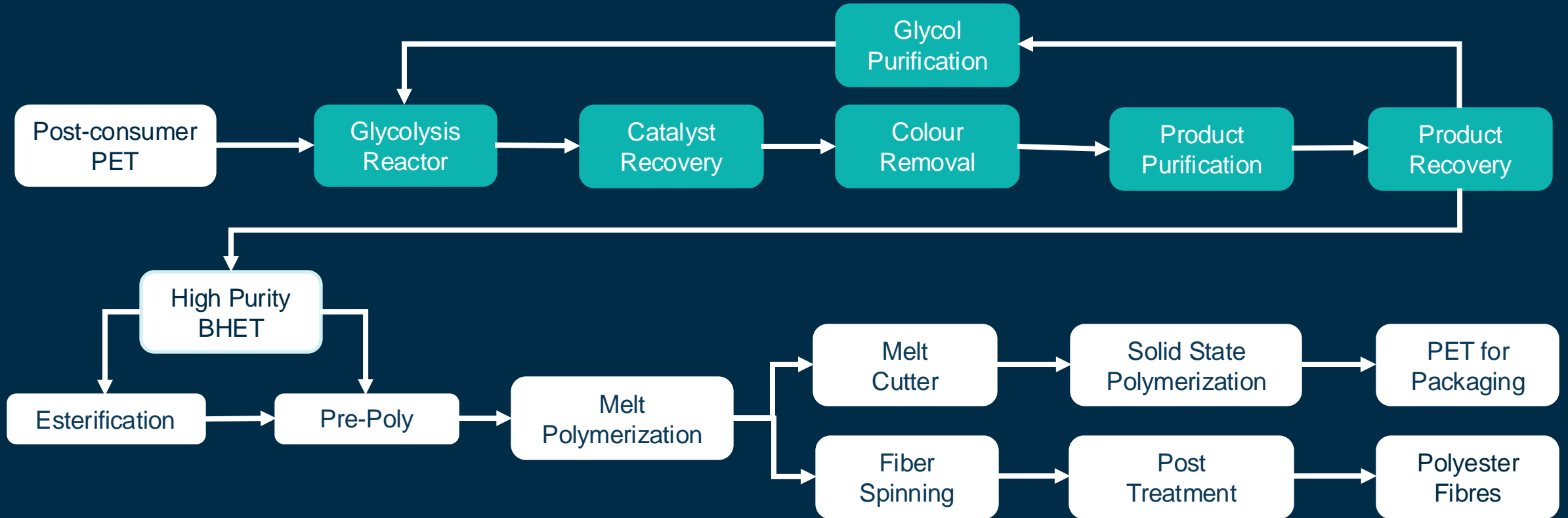
Denua™: a solution providing 50% lower carbon footprint

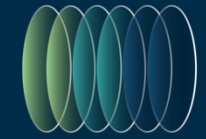


13,14



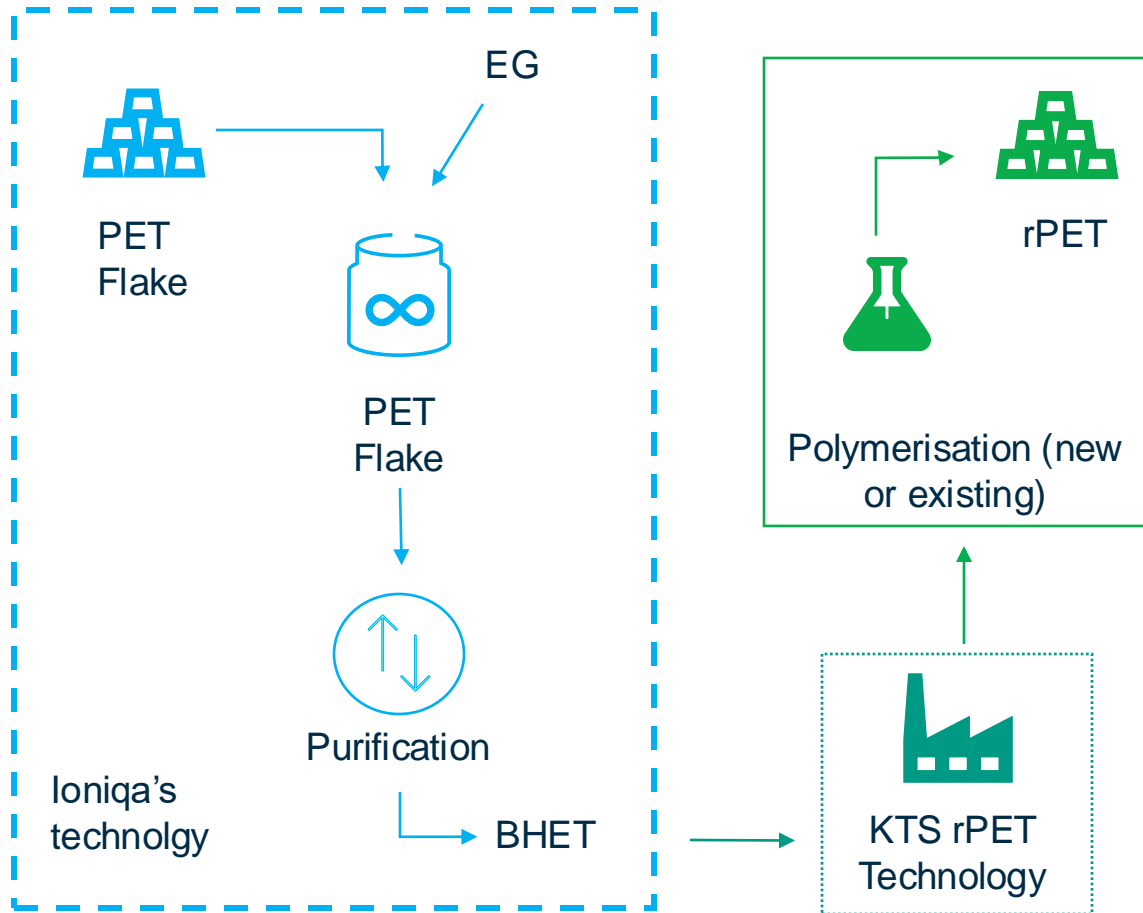
# Our solution



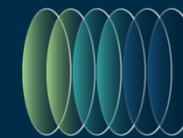


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# 100% recycled content without compromise



- Denua™ enables 100% recycled content at virgin quality;
- Denua™ monomer is suitable for food grade application as well as fiber production;
- Denua™ will safeguard capacity of existing assets;
- Technology based on 5 years operational experience on Industrial Plant;
- KTS and Ioniq are ready to initiate commercial discussions to license Denua™.

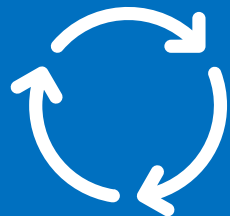


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# What makes us stand out



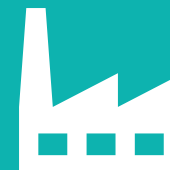
Lowest CAPEX investment compared to rest of market



Converts low-cost, low-quality postconsumer PET into high-purity BHET monomers with high conversion and yields



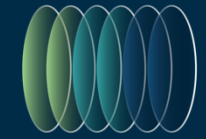
Excellent colour, clarity and mechanical performance of the PET produced



Optimising integration into existing PET operations or built as a standalone unit for sales or distribution of BHET



Approximately 50% carbon emissions reduction vs vPET



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# Denua

## Making PET recyclable without compromise



**ioniqa**

Focused on PET depolymerisation

**Workforce:**  
Chemistry 80%  
Engineering 20%



**KOCH**  
TECHNOLOGY SOLUTIONS

Focus on value engineering & scaling and polymerization know how

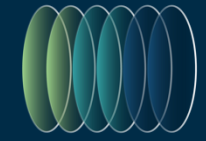
**Workforce:**  
Chemistry 10%  
Engineering 90%

### Partners as of September 2022

- Bring 2 market leaders together; technology developers in PET recycling and PET production.
- Jointly further scale and improve the existing technology
- KTS will take responsibility on the engineering and design part towards the client
- KTS will also assist PET producers with integration of BHET as a feed to their process

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TECHNOLOGY SOLUTIONS

**ioniqa**



# Koch Technology Solutions: track record

49

years  
of continuous  
licensing

50+

plants  
licensed with  
PTA technology

45+

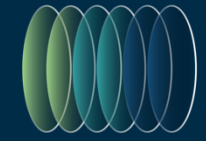
plants  
licensed with  
BDO/PTMEG  
technology

100+

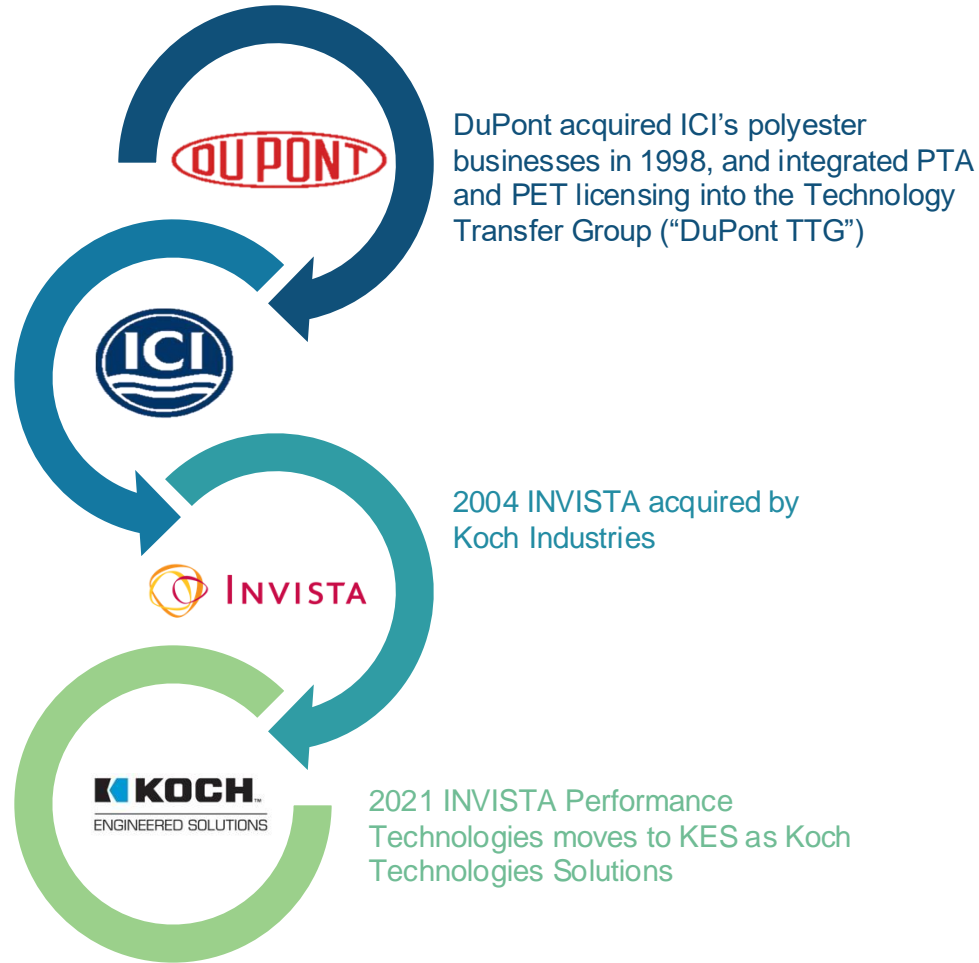
Polyester  
plants  
licensed  
around the  
world

1.2 Billion dollars

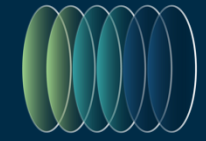
of licensing revenue since transition to Koch in 2004



# KTS heritage



- Transfer technology to enable our customers to build and operate process units
- Develop and continually improve chemical process technology
- Originate and acquire technologies
- Profitably commercialise a new technology



# Ioniqa



Dutch scale up company founded in 2009

Started as spin-off from Technical University of Eindhoven

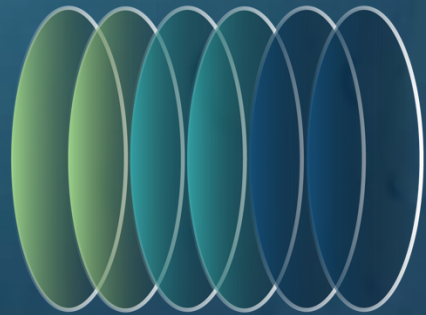
Specialised in the advanced depolymerisation of PET

Uses propriety catalyst and purification process to produce high quality PET monomer

Team of 60+ employees currently in production facility and R&D

Increased its patent portfolio to 21 patent families with global coverage

Licensing business model delivered by KTS, a leading global technology licensor



Denuo™

**KOCH**  
TECHNOLOGY SOLUTIONS

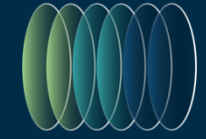
| ioniq

**Thank you**

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